



Top 10 Success Considerations for ITSM Programs

A Checklist For ITSM Program Success

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The First Step

So you have taken the ITIL® Foundations course and possibly even one or two of the intermediate level certifications and have now been asked to setup and establish an IT Service Management (ITSM) improvement program!

Congratulations, you have been entrusted with a key element of your organization's plan to improve service delivery and customer satisfaction.

Now the key question is: How do you get started on this major task and what critical knowledge do you need to consider from a People, Process, Product and Partner perspective?

The First Step Is To Understand The Goal!

ITSM programs are really people change initiatives, but that they are frequently mistaken for an ITSM tool implementation or process documentation projects.

Because of this mistaken identity, many frustrated IT leaders have invested significant resources, time and money and received very little benefit or return for their efforts. To avoid becoming an unfortunate statistic, it is critical that you start your journey with a good understanding of the goal you are being asked to achieve and to make sure others especially your manager does as well.

The following lessons-learned from hundreds of customer engagements provide insight into why this to goal is often not understood or realized.

- IT Service Management/ITIL projects are actually transformation programs requiring significant shifts in behavior and cultural change across multiple groups that need to define new ways to work in a common manner
- Process documentation is not worth the paper it is printed on without the political ability and organizational will to enforce its use
- An IT Service Management tool alone will never enforce new behaviors or best practices
- Most organizations fail at their initial process improvement efforts by focusing on the technology or tool elements of the project and underestimate the effort required to address the less tangible people and governance issues required to support transformation effort
- Most projects reveal clear, early people-related warning signs that the project is at risk but these signs are often missed, ignored or not managed
- IT professionals prefer to focus on the tangible project deliverables that are within their control rather than wrestling with the people challenges related to attitude, behavior and culture

Contrary to popular belief and practice ITIL projects are not all about documenting processes or buying and configuring an IT Service Management tool!

Certainly these two elements are necessary and even critical but they are still only enablers – not the goal itself.

The Goal of ITSM is to get disparate functional groups to work in a common manner based on accepted industry best practices to deliver services that their customers want and value. In short, ITSM is a people project supported by tools and processes, not a tool or process project supported by people!

- Documenting processes is a necessary step due to a quirk of human nature that believes that unless a practice is written down, agreed to and enforced it remains undefined and open to argument and interpretation
- The Service Management tool certainly contributes to the goal by lifting the process from paper and making it tangible, visible, measureable and hopefully more efficient (though not always the case)

The first step is to realize that the true goal of an ITSM initiative is to establish a common and efficient approach for the various functions within the IT value chain in order to deliver stable and reliable IT Services to the customer. Process documentation and the underlying IT tools are simply a means to an end and not the end themselves.

At Pink Elephant we don't want you to join the ranks of the organizations, which have closed their ITIL projects to see very little change.

To avoid repeating these common mistakes your ITSM program must target the true goal, have the leadership support and address following critical success factors.

We have documented the following Top 10 Considerations for ITSM Programs success have a checklist to ensure your organization has the right project elements in place to enable your ITSM knowledge to turn into meaningful business results.

Evaluation Checklist for ITSM Programs

The following tables represent a high level checklist for you to use when developing or evaluating your ITSM program approach. Use this checklist as the basis for determining if a gap exists in your current or future ITSM program strategy.

Project Governance Plan	Checklist
(1) Effective Project Controls & Roles	<ul style="list-style-type: none"> <input type="checkbox"/> You are applying formal Project Management practices, resources and have controls and project governance is in place <input type="checkbox"/> The membership, authority and effectiveness of the projects' sponsorship and senior steering committee match the organizational scope of the project <input type="checkbox"/> People's time, resources and funding are available to the project for the full lifecycle (Plan, Build, and Deployment)
(2) Management Of Change Strategy	<ul style="list-style-type: none"> <input type="checkbox"/> Both internal and external stakeholders have been identified and included in a formal management of change plan to move attitude, behavior and culture to the future state <input type="checkbox"/> There are ongoing practices to identify, assess and manage people risks related to the project
(3) Integrated Project Plans	<ul style="list-style-type: none"> <input type="checkbox"/> The process, tool and management of change aspects of the program are managed as one integrated and interdependent work tasks <input type="checkbox"/> There is a clear understanding of which process and tool elements must be designed and configured as shared across multiple process areas
(4) Continual Service Improvement Strategy	<ul style="list-style-type: none"> <input type="checkbox"/> A CSI strategy and process is defined including the definition of a consistent and effective measurement framework to ensure the processes continue to meet business needs <input type="checkbox"/> You have identified specific people within the organization to develop ITSM subject matter expertise to support current and future service improvement

People Plan	Checklist
(5) Awareness and Communication Strategy	<ul style="list-style-type: none"> <input type="checkbox"/> The vision is clear, and there is widespread understanding of the vision and objectives of the program as it relates to strategic business and enterprise IT goals <input type="checkbox"/> A plan and means exist to build to an adequate level the knowledge of IT

	<p>Service Management principles to support the ITSM program objectives and deliverables</p> <ul style="list-style-type: none"> <input type="checkbox"/> Key stakeholders have been identified and their individual communication needs defined and scheduled into the overall project plans <input type="checkbox"/> An education/certification plan is approved and funded to equip the project resources with the knowledge needed to design and/or review the project artifacts and deliverables <input type="checkbox"/> Deployment workshops have been scheduled and developed to train IT staff on the company specific process, policies, tasks, and tools required as part of their jobs
<p>(6) Ongoing Process Ownership & Management Roles</p>	<ul style="list-style-type: none"> <input type="checkbox"/> New process ownership and management roles are defined and resourced at the start of the program and included in the design, build and deployment tasks of the project <input type="checkbox"/> An ongoing process governance structure/council has been established to provide oversight and approval to proposed changes and to support future improvements <input type="checkbox"/> External suppliers are integrated into the process ownership and management structure <input type="checkbox"/> There is a plan and means to adjust the department, individual and external contract reward systems to align with ITSM goals

Process Plan	Checklist
<p>(7) Policies, Processes, Roles and Metrics</p>	<ul style="list-style-type: none"> <input type="checkbox"/> The goal and objectives of the processes have been defined and agreed to <input type="checkbox"/> Enterprise policies have been defined to establish expectation and support compliance <input type="checkbox"/> High-level workflows have been documented and incorporated into training and communication deliverables. <input type="checkbox"/> Process integration is understood and incorporated into requirements management, design and automation activities. <input type="checkbox"/> Detailed role descriptions have been documented establishing the accountability, responsibility, and communication expectations for the new and changed roles <input type="checkbox"/> Detailed procedures, business rules, escalation policies, and process forms have been defined as required based on the workflow and automation requirements generated from the high-level process documentation and roles <input type="checkbox"/> Key process classification structures, artifacts, decision criteria, work instructions are defined – (e.g.: priority matrix, categorization criteria, risk matrix, service catalog structures and CMDB object models)

	<ul style="list-style-type: none"> <input type="checkbox"/> Critical success factors and key performance indicators have been selected to support the process and policy goals and objectives <input type="checkbox"/> Process measures are presented on management dashboards and reports and support continual process improvement
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Technology Plan	Checklist
<p>(8)</p> <p>The Tool Supports ITIL Best Practices</p>	<ul style="list-style-type: none"> <input type="checkbox"/> The tool requirements are driven by process requirements and not the other way around <input type="checkbox"/> Where possible all process participants use the same tool <input type="checkbox"/> Current and future process integration requirements are taken into account for selection <input type="checkbox"/> Process module integration is understood to be of higher value than best of breed point solutions <input type="checkbox"/> Tool customization is avoided where the proposed change will break the original intent of the software
<p>(9)</p> <p>Ongoing Tool Administration and Improvement Structures and Processes</p>	<ul style="list-style-type: none"> <input type="checkbox"/> A function has been established to install, configure and administer IT Management tools used by enterprise IT processes <input type="checkbox"/> A process exists to receive, assesses, approve and prioritize changes to the IT Service Management tool
<p>(10)</p> <p>Tool Configuration & Testing Done In Parallel With Process Design</p>	<ul style="list-style-type: none"> <input type="checkbox"/> The tool configuration is done in parallel and in coordination with the process design and documentation efforts. <input type="checkbox"/> Separate development, production and training environments exist to support new or updated process design development and testing without impacting production. <input type="checkbox"/> The development environment is used to prototype and test process and policy designs as part of the process-building phase. <input type="checkbox"/> Testing plans include process, technical and user acceptance testing based on functional requirements, non-functional requirements, and usability criteria. <input type="checkbox"/> Testing plans include integrated testing to determine the impact on other processes already deployed within the tool.